



தமிழ்நாடு தமில்நாடு TAMILNADU
03.06.2025 Dr. N.G.P. Arts and Science College
N. SUMATHI
STAMP VENDOR
SARAVANAMPATTY
COIMBATORE : 041 035
Ref. No: 9409/01/2013
EK 636896

MEMORANDUM OF UNDERSTANDING (MOU)

This MOU is entered into between **Custom Broker & Shipping Agents Association**, -Regn No.-SRG/COIMBATORE NORTH/180/2024, a Company located, 55, Sree Durga Venkateswara Nagar, 1st Cross, Goundampalayam, and Coimbatore-641030. Represented by **Shri.R. Rajeshkumar**, President- Custom Broker & Shipping Agents Association.

AND

Department of Commerce with International Business, Dr.N.G.P. Arts and Science College, Coimbatore., established in the academic year 1997-98 and the department of commerce with International Business is represented by **Dr.S.MOHANRAJ**, Head of the Department.

Custom Broker & Shipping Agents Association and **Department of Commerce with International Business, Dr.N.G.P. Arts and Science College**, have entered into this agreement to their mutual intentions to jointly work on projects required for Industries, Education and Research work, Training, etc., for mutual benefit.

The details:

PREAMBLE

Custom Broker & Shipping Agents Association, which has expertise in Freight Services Management, and **Department of Commerce with International Business, Dr.N.G.P. Arts and Science College**, which has learned faculty with good management expertise and promising students, jointly agree to exchange their expertise for mutual benefit and growth, in the areas specified hereunder:

1. Industrial Visit
2. In - plant Training & Special Training
3. Guest Lectures
4. Project Work – Assistance
5. Consultancy
6. Research Studies & Surveys
7. Placement Assistance (Discretion of the Company)
8. Curriculum Development Assistance

Terms Agreed

1. Industrial Visit

CUSTOM BROKER & SHIPPING AGENTS ASSOCIATION will allow students for industrial visits for the benefit of practical exposure to the system of service process and management practices.

2. In-plant Training and other necessary training

CUSTOM BROKER & SHIPPING AGENTS ASSOCIATION will facilitate the students of **Department of Commerce with International Business, Dr.N.G.P. Arts and Science College**, to undertake in-plant training and allow them to study the service operation processes to get first hand practical exposure and other areas of management in general. **Department of Commerce with International Business, Dr.N.G.P. Arts and Science College**, will extend the expertise and provide tailor made training in specific area like Business Communication, Selling Skill and Customer Relationship Management Training, Freight Forwarding, EXIM Documentation, and orientation in basic management concepts, etc.

3. Guest Lecture

CUSTOM BROKER & SHIPPING AGENTS ASSOCIATION will facilitate and extend guest lectures on mutual consent to students periodically to get them motivated to become successful Management Professionals and entrepreneurs. It is agreed to have periodical sharing of experience and expertise between the Department of Commerce with International Business, Dr.N.G.P. Arts and Science College, and **CUSTOM BROKER & SHIPPING AGENTS ASSOCIATION** on mutual consent.

4. Project Work

CUSTOM BROKER & SHIPPING AGENTS ASSOCIATION may allow students of the Department of Commerce with International Business, Dr.N.G.P. Arts and Science College, for live project works aimed at building confidence to get prepared for a smooth transition from academic to a professional working environment, subject to prior approval.

5. Consultancy

Problems identified in thrust areas during the course of interaction between **Department of Commerce with International Business**, Dr.N.G.P. Arts and Science College, AND **CUSTOM BROKER & SHIPPING AGENTS ASSOCIATION**, will be addressed through collaborative work between Department of Commerce with International Business, Dr.N.G.P. Arts and Science College, and **CUSTOM BROKER & SHIPPING AGENTS ASSOCIATION** for further problem solving.

6. Research Studies and Surveys

CUSTOM BROKER & SHIPPING AGENTS ASSOCIATION may provide opportunities and inputs to the faculty and students of the Department of Commerce with International Business, Dr.N.G.P. Arts and Science College, to undertake Research studies and provide inputs for surveys related to the specific fields of management, including EXIM Operations, Freight Forwarding, EXIM Finance and International Marketing.

7. Placements

As and when deemed necessary, **CUSTOM BROKER & SHIPPING AGENTS ASSOCIATION** may assist the students of the Department of Commerce with International Business, Dr.N.G.P. Arts and Science College, in getting job placements.

8. Curriculum Development Assistance

CUSTOM BROKER & SHIPPING AGENTS ASSOCIATION may provide Assistance and inputs to the faculty and Department of Commerce with International Business, Dr.N.G.P. Arts and Science College, to frame syllabus and provide inputs on the recent industrial requirements.

9. Monitoring

For effective implementation of the terms of MOU two coordinators, one each from Department of Commerce with International Business, Dr.N.G.P. Arts and Science College, **CUSTOM BROKER & SHIPPING AGENTS ASSOCIATION** will be nominated for the purpose of planning, monitoring and coordination of the Programmes.

10. Validity and Termination

This MOU takes effect from 02.04.2026 and will remain valid for the period of one year from the date of signing, with an option for automatic renewal. Thereafter, either party may terminate the MOU by giving to the other party 90 days' notice in writing without assigning any reason. In addition, either party may terminate this agreement forthwith if the other party has committed a material breach and failed to remedy the same despite 14 days written notice, but without prejudice to antecedent breaches.

Read, Understood and Consented

IN WITNESS WHEREOF, THE PARTIES HAVE EXECUTED THIS MEMORANDUM OF UNDERSTANDING ON 02-04-2026, at COIMBATORE.

For
Custom Broker & Shipping Agents Association

For
Department of Commerce with International Business
Dr.N.G.P. Arts and Science College

For Custom Broker and Shipping Agents Association

President

Shri.R.Rajeshkumar,
President
Custom Broker & Shipping Agents Association

Dr.S.Saravanan
The Principal
Dr.N.G.P. Arts and Science College

Witness:

Prof.Dr.S. SARAVANAN
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Principal
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Head - Dept of IB
Dr. N.G.P. Arts and Science College

2)

2)  Dr. K. CHANDRA BOSE,
Asst. Prof. - Dept of IB,
Dr. N.G.P. Arts and Science College